

We assume coverage on CG Power and Industrial Solutions (CG Power) with ADD, downgrading it from Buy given premium valuations, while revising up our target price to Rs925 from Rs875, as we roll over our SoTP-based TP to Jun-28. Although CG Power's 1QFY27 financial performance in its main operational parameters was below our expectations, we believe the company has developed a solid business model across key businesses—Power Systems, Industrial Systems, and the newly developed Semi-conductor business. The demand environment is healthy across all segments CG Power operates in – it reported robust order inflow of Rs47bn (flat yoy; logged a large PGCIL order of Rs6.4bn in the base quarter), leading to strong order backlog of Rs173bn (+45% yoy).

#### Miss on Operational front

CG Power's 1QFY27 operational performance stood below our expectation across all key parameters, with revenue at Rs32.8bn (+14% yoy) missing our estimate of Rs36.4bn while EBITDA at Rs4bn (+4% yoy) was meaningfully lower than our estimate of Rs5bn. PAT at Rs3.1bn missed our estimate of Rs3.6bn. The revenue miss was mainly on account of weaker-than-estimated Power Systems performance (Rs14bn vs our estimate of Rs16.6bn), impacted by slippage of Rs1.5bn transformer shipment; the EBITDA miss was on account of lower than estimated performance in the Industrial Systems business, which housed a Rs200mn one-time provision in the Railways business.

#### Power Systems – Revenue disappoints, albeit margin surprises positively

Power Systems business revenue at Rs14bn (+31% yoy) substantially missed our estimate of Rs16.6bn. A key reason for slippage of Rs1.5bn transformer shipment was delivery being pushed to the next quarter. However, CG Power delivered a positive surprise margin, which improved by 210bps yoy backed by operating leverage and a better pricing environment during the quarter.

#### Industrial Systems – Profitability hit by one-off provision; commentary upbeat

Industrial Systems delivered moderate revenue growth of 6% yoy at Rs18bn, a tad below our estimate of Rs18.6bn. Although Motors business delivered a healthy double-digit growth, Railways—along with GG Tronics—has yet to gain momentum in revenue booking. Even margin for the segment was muted at 7.6%, down by 260bps yoy leading to EBIT decline of 21% yoy as CG Power took a Rs200mn provision for obsolete material during the quarter. However, order inflow at Rs16bn (+25% yoy) was robust given the strong business environment in both Motors and Railways segments.

#### View and Valuation

Given the premium valuations, though, we downgrade the stock to ADD from Buy, despite our appreciation of the company's business model; we await a better entry point to upgrade the stock. We raise our TP by ~6% to Rs925 from Rs875, valuing the core business at 55x PER its Jun-28E EPS and OSAT at Rs55/share.

|                       |        |
|-----------------------|--------|
| Target Price – 12M    | Jun-27 |
| Change in TP (%)      | 5.7    |
| Current Reco.         | ADD    |
| Previous Reco.        | BUY    |
| Upside/(Downside) (%) | 6.6    |

| Stock Data              | CGPOWER IN |
|-------------------------|------------|
| 52-week High (Rs)       | 981        |
| 52-week Low (Rs)        | 526        |
| Shares outstanding (mn) | 1,575.0    |
| Market-cap (Rs bn)      | 1,367      |
| Market-cap (USD mn)     | 14,152     |
| Net-debt, FY27E (Rs mn) | (8,456.5)  |
| ADTV-3M (mn shares)     | 4.4        |
| ADTV-3M (Rs mn)         | 4,243.9    |
| ADTV-3M (USD mn)        | 43.9       |
| Free float (%)          | 43.6       |
| Nifty-50                | 23,767.4   |
| INR/USD                 | 96.6       |

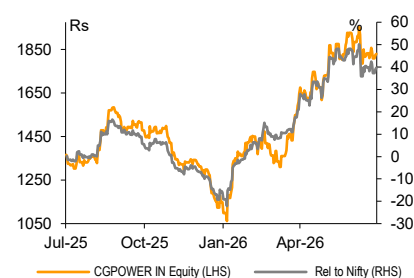
#### Shareholding, Jun-26

|               |           |
|---------------|-----------|
| Promoters (%) | 56.4      |
| FPIs/MFs (%)  | 12.0/18.3 |

#### Price Performance

| (%)           | 1M    | 3M  | 12M  |
|---------------|-------|-----|------|
| Absolute      | (5.6) | 5.4 | 27.5 |
| Rel. to Nifty | (4.6) | 6.0 | 34.5 |

#### 1-Year share price trend (Rs)



#### CG Power: Financial Snapshot (Consolidated)

| Y/E Mar (Rs mn)     | FY25   | FY26    | FY27E   | FY28E   | FY29E   |
|---------------------|--------|---------|---------|---------|---------|
| Revenue             | 99,087 | 124,180 | 160,250 | 206,964 | 246,169 |
| EBITDA              | 13,267 | 16,253  | 22,038  | 30,978  | 37,124  |
| Adj. PAT            | 9,966  | 12,399  | 16,818  | 23,595  | 28,107  |
| Adj. EPS (Rs)       | 6.3    | 7.9     | 10.7    | 15.0    | 17.9    |
| EBITDA margin (%)   | 13.4   | 13.1    | 13.8    | 15.0    | 15.1    |
| EBITDA growth (%)   | 17.6   | 22.5    | 35.6    | 40.6    | 19.8    |
| Adj. EPS growth (%) | 17.4   | 24.4    | 35.6    | 40.3    | 19.1    |
| RoE (%)             | 29.0   | 21.0    | 19.5    | 23.2    | 23.1    |
| RoIC (%)            | 54.0   | 26.4    | 22.2    | 26.2    | 26.5    |
| P/E (x)             | 137.1  | 107.0   | 81.2    | 57.9    | 48.6    |
| EV/EBITDA (x)       | 102.3  | 83.5    | 61.6    | 43.8    | 36.6    |
| P/B (x)             | 35.5   | 17.1    | 14.7    | 12.3    | 10.3    |
| FCFF yield (%)      | -      | (2.5)   | -       | 0.3     | 0.6     |

Source: Company, Emkay Research

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**Exhibit 1: CG Power – Quarterly analysis of financial performance**

| Y/E Mar (Rs mn)                  | 1QFY26       | 4QFY26       | 1QFY27       | yoy (%)     | qoq (%)       | FY25          | FY26          | yoy (%)     |
|----------------------------------|--------------|--------------|--------------|-------------|---------------|---------------|---------------|-------------|
| Revenue                          | 28,781       | 34,418       | 32,808       | 14.0        | (4.7)         | 99,087        | 124,180       | 25.3        |
| Material cost                    | 20,076       | 23,367       | 22,708       | 13.1        | (2.8)         | 69,262        | 85,662        | 23.7        |
| as % of sales                    | 69.8         | 67.9         | 69.2         | -54bps      | 132bps        | 69.9          | 69.0          | -92bps      |
| Employee cost                    | 2,151        | 2,628        | 2,534        | 17.8        | (3.6)         | 6,128         | 9,516         | 55.3        |
| as % of sales                    | 7.5          | 7.6          | 7.7          | 25bps       | 9bps          | 6.2           | 7.7           | 148bps      |
| Other expenditure                | 2,742        | 3,759        | 3,594        | 31.1        | (4.4)         | 10,650        | 12,749        | 19.7        |
| as % of sales                    | 9.5          | 10.9         | 11.0         | 143bps      | 3bps          | 10.7          | 10.3          | -48bps      |
| Total expenditure                | 24,968       | 29,753       | 28,835       | 15.5        | (3.1)         | 86,039        | 107,927       | 25.4        |
| <b>EBITDA</b>                    | <b>3,812</b> | <b>4,665</b> | <b>3,973</b> | <b>4.2</b>  | <b>(14.8)</b> | <b>13,267</b> | <b>16,253</b> | <b>22.5</b> |
| Depreciation                     | 435          | 494          | 545          | 25.2        | 10.3          | 1,118         | 1,956         | 74.9        |
| <b>EBIT</b>                      | <b>3,377</b> | <b>4,171</b> | <b>3,428</b> | <b>1.5</b>  | <b>(17.8)</b> | <b>12,149</b> | <b>14,297</b> | <b>17.7</b> |
| Other Income                     | 283          | 771          | 836          | 195.9       | 8.5           | 1,622         | 2,443         | 50.6        |
| Interest                         | 22           | 38           | 35           | 60.3        | (6.9)         | 71            | 122           | 71.7        |
| <b>PBT</b>                       | <b>3,638</b> | <b>4,904</b> | <b>4,229</b> | <b>16.2</b> | <b>(13.8)</b> | <b>13,700</b> | <b>16,618</b> | <b>21.3</b> |
| Taxes                            | 969          | 1,289        | 1,146        | 18.3        | (11.1)        | 3,750         | 4,295         | 14.5        |
| <b>PAT</b>                       | <b>2,669</b> | <b>3,615</b> | <b>3,083</b> | <b>15.5</b> | <b>(14.7)</b> | <b>9,950</b>  | <b>12,323</b> | <b>23.9</b> |
| Extra ord / Exceptional item     | -            | -            | -            |             |               | -             | (356)         |             |
| Minority Interest                | (24)         | (20)         | (47)         |             |               | (16)          | (76)          |             |
| <b>Reported PAT (continuing)</b> | <b>2,645</b> | <b>3,635</b> | <b>3,130</b> | <b>18.3</b> | <b>(13.9)</b> | <b>9,966</b>  | <b>12,043</b> | <b>20.8</b> |

| (%)                | 1QFY26 | 4QFY26 | 1QFY27 | yoy (%) | qoq (%) | FY25 | FY26 | yoy (%) |
|--------------------|--------|--------|--------|---------|---------|------|------|---------|
| Gross margin       | 30.2   | 32.1   | 30.8   | 54bps   | -132bps | 30.1 | 31.0 | 92bps   |
| EBITDAM            | 13.2   | 13.6   | 12.1   | -114bps | -144bps | 13.4 | 13.1 | -30bps  |
| EBITM              | 11.7   | 12.1   | 10.4   | -129bps | -167bps | 12.3 | 11.5 | -75bps  |
| PBTM               | 12.6   | 14.2   | 12.9   | 25bps   | -136bps | 13.8 | 13.4 | -44bps  |
| PATM               | 9.3    | 10.5   | 9.4    | 12bps   | -111bps | 10.0 | 9.9  | -12bps  |
| Effective Tax rate | 26.6   | 26.3   | 27.1   | 46bps   | 82bps   | 27.4 | 25.8 | -153bps |

Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarquesolutions)

**Exhibit 2: CG Power – Quarterly segmental analysis**

| Revenue (Rs mn)    | 1QFY26        | 4QFY26        | 1QFY27        | yoy (%)     | qoq (%)      | FY25          | FY26           | yoy (%)     |
|--------------------|---------------|---------------|---------------|-------------|--------------|---------------|----------------|-------------|
| Power Systems      | 10,701        | 14,873        | 13,982        | 30.7        | (6.0)        | 35,097        | 51,382         | 46.4        |
| Industrial Systems | 16,915        | 17,913        | 17,895        | 5.8         | (0.1)        | 63,758        | 67,470         | 5.8         |
| Semiconductors     | 1,085         | 1,556         | 940           | (13.3)      | (39.6)       | -             | 5,028          |             |
| Others             | 85            | 93            | 102           | 20.1        | 9.6          | 271           | 342            | 26.5        |
| Inter-segmental    | (6)           | (17)          | (112)         |             |              | (39)          | (43)           |             |
| <b>Total</b>       | <b>28,781</b> | <b>34,418</b> | <b>32,808</b> | <b>14.0</b> | <b>(4.7)</b> | <b>99,087</b> | <b>124,180</b> | <b>25.3</b> |

| PBIT (Rs mn)       | 1QFY26       | 4QFY26       | 1QFY27       | yoy (%)    | qoq (%)       | FY25          | FY26          | yoy (%)     |
|--------------------|--------------|--------------|--------------|------------|---------------|---------------|---------------|-------------|
| Power Systems      | 2,253        | 3,543        | 3,241        | 43.8       | (8.5)         | 6,683         | 11,227        | 68.0        |
| Industrial Systems | 1,721        | 1,604        | 1,363        | (20.8)     | (15.0)        | 7,425         | 6,253         | (15.8)      |
| Semiconductor      | (87)         | (374)        | (500)        |            |               | (220)         | (1,079)       |             |
| Others             | 7            | 22           | 30           | 353.0      | 37.2          | 67            | 62            | (6.9)       |
| <b>Total</b>       | <b>3,894</b> | <b>4,794</b> | <b>4,134</b> | <b>6.2</b> | <b>(13.8)</b> | <b>13,955</b> | <b>16,464</b> | <b>18.0</b> |

| PBIT margin (%)    | 1QFY26      | 4QFY26      | 1QFY27      | yoy (%)       | qoq (%)        | FY25        | FY26        | yoy (%)       |
|--------------------|-------------|-------------|-------------|---------------|----------------|-------------|-------------|---------------|
| Power Systems      | 21.1        | 23.8        | 23.2        | 212bps        | -64bps         | 19.0        | 21.9        | 281bps        |
| Industrial Systems | 10.2        | 9.0         | 7.6         | -256bps       | -134bps        | 11.6        | 9.3         | -238bps       |
| Semiconductor      | 0.6         | 1.4         | 3.2         |               | 178bps         | #DIV/0!     | 1.2         | #DIV/0!       |
| Others             | 7.8         | 23.5        | 29.4        | 2161bps       | 591bps         | 24.6        | 18.1        | -650bps       |
| <b>Total</b>       | <b>13.5</b> | <b>13.9</b> | <b>12.6</b> | <b>-93bps</b> | <b>-133bps</b> | <b>14.1</b> | <b>13.3</b> | <b>-83bps</b> |

| Order Intake (Rs mn) | 1QFY26        | 4QFY26        | 1QFY27        | yoy (%)      | qoq (%)    | FY25           | FY26           | yoy (%)     |
|----------------------|---------------|---------------|---------------|--------------|------------|----------------|----------------|-------------|
| Power Systems        | 34,950        | 30,270        | 31,060        | (11.1)       | 2.6        | 66,013         | 112,110        | 69.8        |
| Industrial Systems   | 12,690        | 14,780        | 15,860        | 25.0         | 7.3        | 68,815         | 63,640         | (7.5)       |
| <b>Total</b>         | <b>47,640</b> | <b>45,050</b> | <b>46,920</b> | <b>(1.5)</b> | <b>4.2</b> | <b>134,828</b> | <b>175,750</b> | <b>30.4</b> |

| Order Book (Rs mn) | 1QFY26         | 4QFY26         | 1QFY27         | yoy (%)     | qoq (%)     | FY25          | FY26           | yoy (%)     |
|--------------------|----------------|----------------|----------------|-------------|-------------|---------------|----------------|-------------|
| Power Systems      | 90,510         | 126,440        | 144,340        | 59.5        | 14.2        | 66,190        | 126,440        | 91.0        |
| Industrial Systems | 29,200         | 30,750         | 28,990         | (0.7)       | (5.7)       | 32,900        | 30,750         | (6.5)       |
| <b>Total</b>       | <b>119,710</b> | <b>157,190</b> | <b>173,330</b> | <b>44.8</b> | <b>10.3</b> | <b>99,090</b> | <b>157,190</b> | <b>58.6</b> |

Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarquesolutions)

## Concall KTAs

### Motors business

- Management said Motors business has been consistently improving for four quarters, after an initial lull.
- Earlier, the company implemented ~17% price hikes overall, over nine months; since then, it has further hiked prices by ~5%, which the market is absorbing well. This incremental price increase is not deemed sufficient, given the commodities inflationary scenario.
- Motors business margin is consistently clocking in double-digits, and improving.
- Cement business is faring well, as also is Metals and Mining. The company's OEM segment is also clocking good numbers. The Industrial vertical is broadly strong.
- Management expects high-teens growth in the Motors space.
- R&D acceleration is a second lever, apart from pricing: the i3, i4, and i5 ranges are targeted to be completed within the next 12 months. There is a notable higher-efficiency IE3/IE4 motors trend.

### Railways

- In the previous two quarters, Management had given guidance for the Railways segment to see flat-to-slightly improving growth, given the groundwork/technology clean-up underway. Against such a backdrop, the actual 1Q numbers were much better than anticipated.
- Margin for the Railways business has typically clocked in a single digit versus double-digits for Motors; hence a structural delta to Motors persists.
- A Rs200mn one-off provision was taken in the standalone Industrial segment for a development program underway since the last couple of years, given that innovation in this space changes rapidly, making the material potentially obsolete. Management said it may still be able to use such material (unknown at present), but provided for it under prudent accounting.
- Due to this one-off provision, Industrial PBIT fell to Rs1.48bn from Rs1.72bn; this dragged margins even after adjustments.
- GG Tronics (consolidated subsidiary) has not yet started KAVACH operations – a significant drag on consolidated Industrial margins (7.6% vs 10.2% yoy). Management expects commencement "in the next few weeks", or within a quarter or so, after which consolidated Industrial numbers should bounce back.
- All trials are complete and cleared by the Railways. The ISA audit is also complete. The company is awaiting ISA approval and RDSO approval thereafter—both expected within 4-6 weeks.
- The manufacturing setup is being geared up in parallel, so daily production of sets can begin and commissioning can start immediately on approval.
- GG Tronics carries a Rs10bn order book, which accounts for most of the gap between the standalone and consolidated order books.

### Supporting capacity

- The new EHV switchgear facility (S3 Unit-II, Nasik, commissioned on 4-Jun-26) is explicitly designed for both domestic and international demand — 33–245kV breakers, >7,200 units apart from the existing 9,000, an ~80% capacity expansion, with 500kV and 350kV high-voltage testing labs.
- Transformer capacity has increased, from 22,000MVA to ~75,000MVA over four quarters (plus ~10,000MVA distribution), with plans of another ~45,000MVA. Lead times have improved materially, and the management states no customer will be delayed — this is relevant to serving export customers.

### Transformers capacity

- Power transformer capacity already at ~75,000MVA, up from 22,000MVA in around four quarters.
- Distribution transformer capacity at ~10,000MVA.
- New plant commencing operations in the next few months; will add ~45,000MVA capacity.
- Ramp profile for the new plant: at least 10,000 in the first quarter of operations → 30,000 in the second → peaking at 45,000 in the third quarter.
- Efforts are on for improving capacity beyond 45,000MVA.
- Lead times materially better than last year's and no longer a concern, though transformers are not off-the-shelf — every unit is customized, and lead time varies by kV range. Management stated no customer will see delays.

### Pricing/Competition

- All sector players are seeing capacity expansions on the back of strong demand. But Kaul's view: global capacity is still not enough, so no pricing stress or price erosion is visible. Pipeline is continuously on the increase.
- On Chinese players being allowed into government T&D projects: The management declined to comment on competitors — everyone must clear the approval process, and CG's focus is on improving itself.

### Exports and End-markets

- The exports order pipeline for transformers is fairly strong and has more than doubled yoy (~84% order intake growth), with no absolute numbers, bid pipeline size, or win/loss rates disclosed.
- Demand verticals: utility, renewable, data center, oil & gas, grid modernization — each with a dedicated team. Data centers are contributing, but management won't forecast a segment mix or skew toward one.
- On US utility qualification timelines being slower than data center customers: no single target market; the multi-vertical approach is the answer.

### Semiconductor business

- Commercial production commenced at the G1 OSAT facility in Sanand. Inauguration attended by PM Narendra Modi, Gujarat CM Bhupendra Patel, and Minister Ashwini Vaishnaw (Railways / I&B / MeitY).
- A second plant is in action; the team is currently focused on ramping both the new and current plant to installed capacity.
- Close to 50% of offtake will be picked up by Renesas. Business development with other customers is ongoing

This report is intended for Team White Marque Solutions (team.emkay@whitemarqueresolutions)

## CG Power: Consolidated Financials and Valuations

### Profit & Loss

| Y/E Mar (Rs mn)             | FY25          | FY26           | FY27E          | FY28E          | FY29E          |
|-----------------------------|---------------|----------------|----------------|----------------|----------------|
| <b>Revenue</b>              | <b>99,087</b> | <b>124,180</b> | <b>160,250</b> | <b>206,964</b> | <b>246,169</b> |
| Revenue growth (%)          | 23.2          | 25.3           | 29.0           | 29.2           | 18.9           |
| <b>EBITDA</b>               | <b>13,267</b> | <b>16,253</b>  | <b>22,038</b>  | <b>30,978</b>  | <b>37,124</b>  |
| EBITDA growth (%)           | 17.6          | 22.5           | 35.6           | 40.6           | 19.8           |
| Depreciation & Amortization | 1,118         | 1,956          | 2,274          | 2,440          | 2,859          |
| <b>EBIT</b>                 | <b>12,149</b> | <b>14,297</b>  | <b>19,764</b>  | <b>28,538</b>  | <b>34,265</b>  |
| EBIT growth (%)             | 17.6          | 17.7           | 38.2           | 44.4           | 20.1           |
| Other operating income      | -             | -              | -              | -              | -              |
| Other income                | 1,622         | 2,443          | 2,687          | 2,956          | 3,251          |
| Financial expense           | 71            | 122            | 128            | 134            | 141            |
| <b>PBT</b>                  | <b>13,700</b> | <b>16,618</b>  | <b>22,323</b>  | <b>31,359</b>  | <b>37,375</b>  |
| Extraordinary items         | 0             | 375            | 0              | 0              | 0              |
| Taxes                       | 3,750         | 4,295          | 5,581          | 7,840          | 9,344          |
| Minority interest           | 16            | 76             | 76             | 76             | 76             |
| Income from JV/Associates   | 0             | 0              | 0              | 0              | 0              |
| <b>Reported PAT</b>         | <b>9,966</b>  | <b>12,774</b>  | <b>16,818</b>  | <b>23,595</b>  | <b>28,107</b>  |
| PAT growth (%)              | (28.0)        | 28.2           | 31.7           | 40.3           | 19.1           |
| <b>Adjusted PAT</b>         | <b>9,966</b>  | <b>12,399</b>  | <b>16,818</b>  | <b>23,595</b>  | <b>28,107</b>  |
| <b>Diluted EPS (Rs)</b>     | <b>6.3</b>    | <b>7.9</b>     | <b>10.7</b>    | <b>15.0</b>    | <b>17.9</b>    |
| Diluted EPS growth (%)      | 17.4          | 24.4           | 35.6           | 40.3           | 19.1           |
| <b>DPS (Rs)</b>             | <b>1.3</b>    | <b>1.6</b>     | <b>2.3</b>     | <b>3.4</b>     | <b>4.3</b>     |
| <b>Dividend payout (%)</b>  | <b>19.9</b>   | <b>19.8</b>    | <b>22.0</b>    | <b>23.0</b>    | <b>24.0</b>    |
| EBITDA margin (%)           | 13.4          | 13.1           | 13.8           | 15.0           | 15.1           |
| EBIT margin (%)             | 12.3          | 11.5           | 12.3           | 13.8           | 13.9           |
| Effective tax rate (%)      | 27.4          | 25.8           | 25.0           | 25.0           | 25.0           |
| <b>NOPLAT (pre-IndAS)</b>   | <b>8,823</b>  | <b>10,602</b>  | <b>14,823</b>  | <b>21,403</b>  | <b>25,698</b>  |
| Shares outstanding (mn)     | 1,575         | 1,575          | 1,575          | 1,575          | 1,575          |

Source: Company, Emkay Research

### Cash flows

| Y/E Mar (Rs mn)              | FY25           | FY26            | FY27E          | FY28E          | FY29E          |
|------------------------------|----------------|-----------------|----------------|----------------|----------------|
| PBT (ex-other income)        | 12,078         | 14,175          | 19,636         | 28,404         | 34,124         |
| Others (non-cash items)      | -              | -               | -              | -              | -              |
| Taxes paid                   | (3,750)        | (4,295)         | (5,581)        | (7,840)        | (9,344)        |
| Change in NWC                | (766)          | (35,855)        | (10,963)       | (14,639)       | (12,286)       |
| <b>Operating cash flow</b>   | <b>8,752</b>   | <b>(23,897)</b> | <b>5,494</b>   | <b>8,499</b>   | <b>15,494</b>  |
| Capital expenditure          | (8,239)        | (10,640)        | (5,000)        | (5,000)        | (7,000)        |
| Acquisition of business      | 1,509          | (157)           | 0              | 0              | 0              |
| Interest & dividend income   | -              | -               | -              | -              | -              |
| <b>Investing cash flow</b>   | <b>(5,108)</b> | <b>(8,355)</b>  | <b>(2,313)</b> | <b>(2,044)</b> | <b>(3,749)</b> |
| Equity raised/(repaid)       | 3              | 92              | 0              | 0              | 0              |
| Debt raised/(repaid)         | 235            | 774             | 0              | 0              | 0              |
| Payment of lease liabilities | 0              | 0               | 0              | 0              | 0              |
| Interest paid                | (71)           | (122)           | (128)          | (134)          | (141)          |
| Dividend paid (incl tax)     | (1,988)        | (2,530)         | (3,696)        | (5,421)        | (6,739)        |
| Others                       | 2,223          | 31,722          | 7              | -              | -              |
| <b>Financing cash flow</b>   | <b>403</b>     | <b>29,936</b>   | <b>(3,816)</b> | <b>(5,555)</b> | <b>(6,880)</b> |
| Net chg in Cash              | 4,047          | (2,315)         | (635)          | 899            | 4,866          |
| OCF                          | 8,752          | (23,897)        | 5,494          | 8,499          | 15,494         |
| Adj. OCF (w/o NWC chg.)      | 9,517          | 11,958          | 16,457         | 23,138         | 27,780         |
| FCFF                         | 513            | (34,537)        | 494            | 3,499          | 8,494          |
| FCFE                         | 442            | (34,658)        | 366            | 3,365          | 8,353          |
| OCF/EBITDA (%)               | 66.0           | (147.0)         | 24.9           | 27.4           | 41.7           |
| FCFE/PAT (%)                 | 4.4            | (271.3)         | 2.2            | 14.3           | 29.7           |
| <b>FCFF/NOPLAT (%)</b>       | <b>5.8</b>     | <b>(325.8)</b>  | <b>3.3</b>     | <b>16.3</b>    | <b>33.1</b>    |

Source: Company, Emkay Research

### Balance Sheet

| Y/E Mar (Rs mn)                       | FY25          | FY26          | FY27E         | FY28E          | FY29E          |
|---------------------------------------|---------------|---------------|---------------|----------------|----------------|
| Share capital                         | 3,058         | 3,150         | 3,150         | 3,150          | 3,150          |
| Reserves & Surplus                    | 35,382        | 76,555        | 89,601        | 107,700        | 128,992        |
| <b>Net worth</b>                      | <b>38,440</b> | <b>79,705</b> | <b>92,759</b> | <b>110,857</b> | <b>132,150</b> |
| Minority interests                    | 1,937         | 2,278         | 2,278         | 2,278          | 2,278          |
| Non current liabilities & prov.       | (175)         | (1,772)       | (1,772)       | (1,772)        | (1,772)        |
| <b>Total debt</b>                     | <b>410</b>    | <b>1,184</b>  | <b>1,184</b>  | <b>1,184</b>   | <b>1,184</b>   |
| <b>Total liabilities &amp; equity</b> | <b>40,611</b> | <b>81,395</b> | <b>94,441</b> | <b>112,540</b> | <b>133,832</b> |
| Net tangible fixed assets             | 9,350         | 12,229        | 14,541        | 16,259         | 18,553         |
| Net intangible assets                 | -             | -             | -             | -              | -              |
| Net ROU assets                        | -             | -             | -             | -              | -              |
| Capital WIP                           | 3,552         | 6,467         | 6,880         | 7,722          | 9,569          |
| Goodwill                              | 5,746         | 8,635         | 8,635         | 8,635          | 8,635          |
| Investments [JV/Associates]           | 4,375         | 4,533         | 4,533         | 4,533          | 4,533          |
| <b>Cash &amp; equivalents</b>         | <b>12,591</b> | <b>12,162</b> | <b>9,640</b>  | <b>10,540</b>  | <b>15,405</b>  |
| Current assets (ex-cash)              | 37,500        | 82,276        | 105,588       | 136,369        | 162,201        |
| Current Liab. & Prov.                 | 32,502        | 42,906        | 55,369        | 71,510         | 85,056         |
| <b>NWC (ex-cash)</b>                  | <b>4,998</b>  | <b>39,256</b> | <b>50,219</b> | <b>64,859</b>  | <b>77,145</b>  |
| <b>Total assets</b>                   | <b>40,611</b> | <b>81,395</b> | <b>94,441</b> | <b>112,540</b> | <b>133,832</b> |
| Net debt                              | (12,182)      | (9,092)       | (8,457)       | (9,356)        | (14,221)       |
| Capital employed                      | 40,786        | 83,166        | 96,213        | 114,311        | 135,604        |
| <b>Invested capital</b>               | <b>20,093</b> | <b>60,120</b> | <b>73,395</b> | <b>89,753</b>  | <b>104,332</b> |
| BVPS (Rs)                             | 24.4          | 50.6          | 58.9          | 70.4           | 83.9           |
| Net Debt/Equity (x)                   | (0.3)         | (0.1)         | (0.1)         | (0.1)          | (0.1)          |
| Net Debt/EBITDA (x)                   | (0.9)         | (0.6)         | (0.4)         | (0.3)          | (0.4)          |
| Interest coverage (x)                 | 194.2         | 137.5         | 175.7         | 234.7          | 266.3          |
| <b>RoCE (%)</b>                       | <b>38.7</b>   | <b>27.0</b>   | <b>25.0</b>   | <b>29.9</b>    | <b>30.0</b>    |

Source: Company, Emkay Research

### Valuations and key Ratios

| Y/E Mar                  | FY25        | FY26         | FY27E        | FY28E        | FY29E        |
|--------------------------|-------------|--------------|--------------|--------------|--------------|
| P/E (x)                  | 137.1       | 107.0        | 81.2         | 57.9         | 48.6         |
| P/CE(x)                  | 123.3       | 95.2         | 71.6         | 52.5         | 44.1         |
| P/B (x)                  | 35.5        | 17.1         | 14.7         | 12.3         | 10.3         |
| EV/Sales (x)             | 13.7        | 10.9         | 8.5          | 6.6          | 5.5          |
| EV/EBITDA (x)            | 102.3       | 83.5         | 61.6         | 43.8         | 36.6         |
| EV/EBIT(x)               | 111.8       | 95.0         | 68.7         | 47.6         | 39.6         |
| EV/IC (x)                | 67.6        | 22.6         | 18.5         | 15.1         | 13.0         |
| FCFF yield (%)           | -           | (2.5)        | -            | 0.3          | 0.6          |
| FCFE yield (%)           | -           | (2.5)        | -            | 0.2          | 0.6          |
| Dividend yield (%)       | 0.1         | 0.2          | 0.3          | 0.4          | 0.5          |
| <b>DuPont-RoE split</b>  |             |              |              |              |              |
| Net profit margin (%)    | 10.1        | 10.0         | 10.5         | 11.4         | 11.4         |
| Total asset turnover (x) | 2.9         | 2.0          | 1.8          | 2.0          | 2.0          |
| Assets/Equity (x)        | 1.0         | 1.0          | 1.0          | 1.0          | 1.0          |
| <b>RoE (%)</b>           | <b>29.0</b> | <b>21.0</b>  | <b>19.5</b>  | <b>23.2</b>  | <b>23.1</b>  |
| <b>DuPont-RoIC</b>       |             |              |              |              |              |
| NOPLAT margin (%)        | 8.9         | 8.5          | 9.2          | 10.3         | 10.4         |
| IC turnover (x)          | 6.1         | 3.1          | 2.4          | 2.5          | 2.5          |
| <b>RoIC (%)</b>          | <b>54.0</b> | <b>26.4</b>  | <b>22.2</b>  | <b>26.2</b>  | <b>26.5</b>  |
| <b>Operating metrics</b> |             |              |              |              |              |
| Core NWC days            | 18.4        | 115.4        | 114.4        | 114.4        | 114.4        |
| <b>Total NWC days</b>    | <b>18.4</b> | <b>115.4</b> | <b>114.4</b> | <b>114.4</b> | <b>114.4</b> |
| Fixed asset turnover     | 7.6         | 6.9          | 7.3          | 8.6          | 9.5          |
| Opex-to-revenue (%)      | 16.9        | 17.9         | 16.0         | 15.8         | 15.8         |

Source: Company, Emkay Research

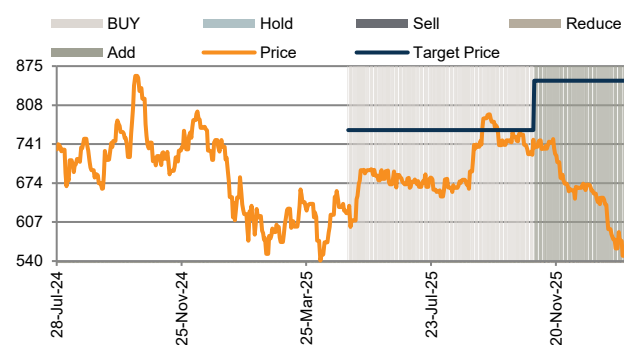
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## RECOMMENDATION HISTORY - DETAILS

| Date      | Closing Price (Rs) | TP (Rs) | Rating | Analyst        |
|-----------|--------------------|---------|--------|----------------|
| 07-May-26 | 859                | 875     | Buy    | Ashwani Sharma |
| 07-May-26 | 859                | 875     | Buy    | Ashwani Sharma |
| 28-Jan-26 | 582                | 775     | Buy    | Ashwani Sharma |
| 28-Jan-26 | 582                | 775     | Buy    | Ashwani Sharma |
| 30-Oct-25 | 735                | 850     | Add    | Ashwani Sharma |
| 30-Oct-25 | 735                | 850     | Add    | Ashwani Sharma |
| 25-Jul-25 | 663                | 765     | Buy    | Ashwani Sharma |
| 25-Jul-25 | 663                | 765     | Buy    | Ashwani Sharma |
| 07-May-25 | 609                | 765     | Buy    | Ashwani Sharma |
| 07-May-25 | 609                | 765     | Buy    | Ashwani Sharma |
| 04-May-25 | 622                | 765     | Buy    | Ashwani Sharma |
| 04-May-25 | 622                | 765     | Buy    | Ashwani Sharma |

Source: Company, Emkay Research

## RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

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| <b>REDUCE</b> | 5% upside to 15% downside                     |
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